

**Job Offer : Sales Engineer
OEM Industry South-Benelux**

JOIN US!

We are looking for a Sales Engineer for the OEM (Original Equipment Manufacturer) Industry for the Southern Benelux.

Your missions and responsibilities:

- A trusted contact who can build relationships with prospects and our customers in the Southern Benelux (Belgium, Luxembourg and the Southern Netherlands).
- A confident, technically-minded Sales Engineer who can listen to customers and identify and analyse their needs (for both existing and new customers). Who can provide the right advice to jointly arrive at the correct solution and then convert this into sales opportunities.
- A good communicator, able to adapt their approach to the person they are speaking to, fluent in Dutch, proficient in English and, preferably, with a basic knowledge of French.

Your profile and skills:

You have a sales experience, together with a technical background (professional bachelor or proven experience)

You want to evolve technically within a multidisciplinary team.

You have good adaptability, intellectual curiosity, you like to work in a team, you are dynamic and rigorous.

Contract & Location: Full-time permanent contract – day work – in Zaventem (Belgium) and with customers in Benelux.

Salary & Benefits: According to profile and experience + provident fund + company car + medical insurance + meal vouchers.

Contact: Thierry.VanGeyseghem@apem.com; Sales Manager APEM Benelux

Who are we?

The APEM group is one of the world's leading manufacturers of human-machine interfaces (switches, joysticks, keyboards, integrated solutions, etc.). We develop, manufacture and market a wide range of cutting-edge products for demanding and diversified markets such as medical, automation and industrial or construction machinery, defence or transport.

Today, integrated with the Japanese group IDEC, we are established globally. With more than 3,500 employees, distributors and customers around the world, we have production sites on all continents.

We offer you the opportunity to join a company with more than 70 years of history, rich in cutting-edge technological know-how. Our group has been able to build itself within a local ecosystem that nurtures strong corporate values, while developing internationally. Our ambition is to accelerate our development by capitalizing on what has made our DNA: quality of our products, market conquest, sustainable growth, proximity to our teams and partners, excellence and innovation, customer satisfaction.